



If you are interested in representing Amarith as a sales agent in your active territory please take the time to complete the questionnaire below, to allow us to evaluate your company. Please return the completed questionnaire by either, e-mail at enquiries@amarinth.com or, fax on + 44 (0)1394 462 130. Our Export Sales Manager will then contact you to discuss potential opportunities for both parties.

Business details

Company

Address

Post code

Web address

<http://www>

When was your company established?

What is your annual turnover?

year:

currency & value:

Please provide names of other principals that your company represents.

Please provide a reference list of relevant companies and projects that you have had success with in the last 5 years.

How many staff do you employ?

sales staff:

total staff:

Which territories would you be interested in representing Amarith in?

Contact details

Salutation Mr, Mrs, Ms, Dr, Other

First Name

Surname

E-mail

Position

Department

Tel

Mob

Fax

Market awareness

Which industries does your company operate in?

What type of products does your company promote?

Which end users within the territory would you envisage getting Amarith pre-qualified with?
within 1 year:

within 3 years:

Do you intend to assign a designated Account Manager to Amarith – if so please provide relevant experience?



Are you prepared to undertake marketing responsibilities within the territory? Please describe how you would go about this.

Do you have the facility to provide after sales assistance on Amarith's behalf? Please describe.

Do you have the facility to provide after technical assistance on Amarith's behalf? Please describe your level of technical ability.

Please provide an overview on the current pump market in the territory at present (project names etc).

What do you envisage Amarith's potential share of your territory being in 5 years time?

Please provide any other details you feel may be relevant to your application.

Please feel free to add additional information with your application such as company brochures, company accounts and additional sheets where you feel it would add to your application.