



**FOR IMMEDIATE RELEASE – 21 May 2007**

**Amarinth appoints Nama as new Middle East agent  
and wins multi-million dollar order**

**Amarinth has appointed Nama Development Enterprises as one of its growing number of agents in the Middle East. Based in Abu Dhabi, Nama is one of the leading local business groups serving the Oil and Gas, Power and Water and Industrial sectors of the United Arab Emirates economy. Nama will become a cornerstone in Amarith's rapid expansion into the region's oil and gas industry. This new relationship has already yielded a high profile \$3.5M order for Amarith, their largest to date.**

Amarinth will supply vertical sump pumps to be used in the harsh and very demanding application of pumping carcinogenic chemicals. Manufactured from special high alloy to a bespoke design, these API pumps are being made to a very tight deadline of just 40 weeks from order.

The pump design had to meet very strict criteria and a specific performance curve laid down by the customer. The vessels in which the pumps will operate are coated with exotic materials and so for cost reasons the pump had to be designed to fit into the smallest space possible. Also additional termination points on the support plate were required to cater for other services in and out of the tank. To withstand the harsh environment the pumps had to be manufactured from special hard exotic alloys. These are rare, difficult to procure and challenging to machine.

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Being critical to the start-up of the plant the pumps had to be delivered and tested in less than 40 weeks otherwise the operator would incur significant losses for any days that commissioning was delayed.

A standard pump was not an option and although a number of manufacturers looked at the requirements none could meet the technical requirements or the lead times demanded by the customer. Only Amarith were able to satisfy both the design criteria and the lead time. This was achieved by delivering a bespoke version of one of proven V series sump pump designs.

Nama will be supporting these products in the region, overseeing the commissioning and installation as well as providing first level technical support.

Oliver Briggingshaw, Managing Director of Amarith, added: “We are delighted to announce our agreement with Nama and this \$3.5M order, our largest to date. Work has progressed smoothly despite a number of mid contract changes and we are now in discussion and bidding for additional pumps for the same site. This will become our first significant reference site in the region allowing future customers to understand our products and capabilities, particularly for these type of arduous conditions, as well as the support Amarith and Nama can deliver.”

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### OPTIONAL PANEL or BOX ITEMS



Support plate showing additional termination points

## NOTES TO EDITORS:

Founded in 2002, Amarith has harnessed the skills, creativity and passion of people who have worked in the pump industry for many years. Amarith delivers world-leading expertise in the design, application and manufacture of centrifugal pumps and associated equipment to ISO, ANSI & API standards, primarily for the industrial, chemical & petrochemical markets. Their portfolio includes:

- **Pumps:** Horizontal and vertical API 610 pumps, chemical and industrial pumps, many of which are interchangeable with the Girdlestone pump ranges, eliminating the need for expensive modifications when replacements are required.
- **Pressure Vessels:** Protect System Plan 52 and 53A and 53B sealant systems with inbuilt condition monitoring for pumps and mixers that are suitable for Safe area up to Zone I.
- **Spares & Service:** High quality, fast lead-time re-engineered spare parts to improve performance and extend pump life, including many which are directly interchangeable with the Girdlestone pump ranges.
- **Packages & Modules:** Condensate Recovery Units manufactured for Spirax Sarco incorporating the innovative Ci-Nergy intelligent variable speed control system, plus bespoke packages & skids built to order.
- **Business Systems:** state-of-the-art e-commerce technologies that deliver 24/7 support enabling customers to select pumps and place orders on-line and then track every stage of manufacture through to delivery, any time, anywhere in the world.

The company operates globally from its base in Rendlesham Suffolk, United Kingdom and has a customer base of world-leading companies, including BP, Shell, ExxonMobil, GlaxoSmithKline, Pfizer, Spirax Sarco, Diageo, AMEC, Fluor and Halliburton.

### For further information, electronic copy or photos contact:

#### Comment:

Steve Buckley  
Sales & Marketing Director  
Amarinth Limited  
Bentwaters Park  
Rendlesham  
Woodbridge IP12 2TW  
United Kingdom

Tel: +44 (0)1394 462122  
Mobile: +44 (0)7971 506 994  
Steve.Buckley@Amarinth.com

#### Media Relations:

Phil Harland  
B6 Solutions Limited  
29 Swan Drive  
The Wharf  
Aldermaston  
Reading RG7 4UZ  
United Kingdom

Tel: +44 (0)118 971 3790  
Mobile: +44 (0)7880 748380  
Phil.Harland@B6solutions.com

Amarinth can also be reached on its website: [www.amarith.com](http://www.amarith.com).

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