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COOPERATIONS - CORPORATE NEWS

AMARINTH AND ETHOSENERGY FORM STRATEGIC ALLIANCE FOR DELIVERING OIL AND GAS PUMP SOLUTIONS IN THE UAE

03.04.2024

Amarinth announces a strengthened partnership with EthosEnergy to deliver regional product and after sales support of Amarith's range of oil and gas pumps in the United Arab Emirates. EthosEnergy has over four decades of experience in the oil and gas sector.



Ryan (Sales Director, Amarith) and Suhail Akhtar (Middle East Sales Manager, Amarith) meeting with Mario Cincotta (Executive VP – East Hemisphere, EthosEnergy) and Chris Payne (Facility Operations Director – Abu Dhabi, EthosEnergy) in the UAE office (Image source: Amarith Ltd.)

As the independent provider of rotating equipment services, EthosEnergy offers a full range of solutions including repair, optimisation, upgrades, and replacement parts for onshore and offshore field services. EthosEnergy's proven track record in upstream, midstream, and downstream processes makes it the ideal partner for delivering regional product and after-sales support for Amarith's proven range of oil and gas pumps that are used in the most challenging environments across the Middle East.

This strategic collaboration further underlines Amarith's investment in the regional oil and gas sector, emphasising its commitment to in-country support through expanded facilities. Building on EthosEnergy's existing knowledge and expertise, Amarith will equip engineers with relevant training, ensuring they have the necessary skills to maintain Amarith's recognised standards. In turn, EthosEnergy will contribute local personnel and state-of-the-art facilities in the UAE to provide seamless technical support.

This alliance enables oil and gas organisations in the region to have easier access to localised expertise for commissioning, maintaining Amarith's API 610 and API 685 horizontal, vertical, and vertical in-line pumps. This not only boosts In-Country Value but also allows those organisations to select a high-quality, Amarith-trained local supplier. This ensures the fulfilment of diverse needs, ranging from new Amarith pumps to cost-effective replacements and refurbishments, as well as Amarith's re-engineered spares for obsolete pumps from other OEMs where the original manufacturer has ceased operations.

Oliver Brigginsshaw, Managing Director of Amarith, expresses his enthusiasm for the collaboration, stating, "We are delighted to sign this agreement with EthosEnergy, expanding our in-country presence and enabling us to deliver more local high-quality support to organisations operating in this region. Whether they require new Amarith pumps, cost-effective replacements, or refurbishment of existing pumps, our partnership with EthosEnergy ensures unmatched excellence in product and service delivery."

"EthosEnergy has built a reputation for exceptional service and expertise in the UAE's oil and gas sector," says Mario Cincotta, Executive VP – East Hemisphere at EthosEnergy. "Partnering with Amarith allows us to leverage our combined strengths and deliver unparalleled product support and after-sales solutions to our customers. Together, we'll ensure local teams have the training and resources required to maintain Amarith's renowned pump technology, maximising uptime and efficiency for regional operations."

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